Interim financial statements
for the three-month period ended
31 March 2014
and
Independent auditor's report on
review of interim financial information

# Independent Auditor's Report on Review of Interim Financial Information

# To the Board of Directors of Mega Lifesciences Public Company Limited

I have reviewed the accompanying consolidated and separate statements of financial position of Mega Lifesciences Public Company Limited and its subsidiaries, and of Mega Lifesciences Public Company Limited, respectively, as at 31 March 2014; the consolidated and separate statements of comprehensive income, changes in equity and cash flows for the three-month period ended 31 March 2014; and condensed notes ("interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

#### Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

(Wilai Buranakittisopon) Certified Public Accountant Registration No. 3920

KPMG Phoomchai Audit Ltd. Bangkok 12 May 2014

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of financial position

		Consolidated		Separate		
		financial statements		financial statements		
		31 March	31 December	31 March	31 December	
Assets	Note	2014	2013	2014	2013	
		(Unaudited)		(Unaudited)		
			(in thousa	nd Baht)		
Current assets						
Cash and cash equivalents		1,584,230	1,540,309	1,105,285	1,119,123	
Trade accounts receivable	3, 4	1,576,276	1,724,243	791,917	529,762	
Short-term loan to related parties	3	-	-	620,000	400,000	
Other receivables	3	316,079	174,012	74,815	56,193	
Inventories		1,915,111	1,684,925	525,324	503,241	
Advances to suppliers and distributors		105,605	101,804	37,054	29,956	
Total current assets		5,497,301	5,225,293	3,154,395	2,638,275	
Non-current assets						
Investments in subsidiaries	5	-	-	52,162	52,162	
Restricted deposits at financial institutions		10,430	10,626	-	196	
Property, plant and equipment	6	1,002,486	969,507	626,538	606,630	
Intangible assets		217,469	213,016	188,542	188,751	
Deferred tax assets	7	96,605	79,248	18,670	17,987	
Other non-current assets		50,020	38,163	39,200	27,440	
Total non-current assets		1,377,010	1,310,560	925,112	893,166	
Total assets		6,874,311	6,535,853	4,079,507	3,531,441	

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of financial position

	Consolidated		Separate		
		financial statements		financial	statements
		31 March	31 December	31 March	31 December
Liabilities and equity	Note	2014	2013	2014	2013
		(Unaudited)		(Unaudited)	
			(in thousa	nd Baht)	
Current liabilities					
Bank overdrafts and short-term loans from					
financial institutions		760,539	709,425	533,692	349,466
Trade accounts payable	3, 8	1,452,560	1,144,738	154,492	148,152
Other payables	4	131,633	201,759	20,529	42,397
Short-term loan from and interest payable					
to related parties	3	-	-	2,613	2,603
Current portion of long-term loans from					
financial institutions		74,181	75,019	43,529	44,020
Current portion of finance lease liabilities		261	247	69	47
Income tax payable		64,931	52,884	13,009	7,057
Accrued expenses		356,779	363,335	82,931	78,963
Total current liabilities		2,840,884	2,547,407	850,864	672,705
Non-current liabilities					
Long-term loans from financial institutions		190,888	211,799	119,313	131,666
Finance lease liabilities		323	435	126	196
Deferred tax liabilities	7	2,162	2,960	-	_
Employee benefit obligations		83,361	78,586	50,121	43,520
Other non-current liabilities		2,790	2,093	-	-
Total non-current liabilities		279,524	295,873	169,560	175,382
Total liabilities		3,120,408	2,843,280	1,020,424	848,087

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of financial position

	Consc	olidated	Separate		
	financial	statements	financial	statements	
	31 March	31 December	31 March	31 December	
Liabilities and equity	2014	2013	2014	2013	
	(Unaudited)		(Unaudited)		
		(in thousan	nd Baht)		
Equity					
Share capital:					
Authorised share capital	436,951	436,951	436,951	436,951	
Issued and paid-up share capital	432,624	432,624	432,624	432,624	
Additional paid in capital:					
Premium on ordinary shares	2,138,104	2,138,104	2,138,104	2,138,104	
Retained earnings					
Appropriated					
Legal reserve	49,088	49,088	43,695	43,695	
Unappropriated	1,268,460	1,212,726	444,660	68,931	
Other components of equity	-134,350	-139,981	-		
Equity attributable to owners					
of the Company	3,753,926	3,692,561	3,059,083	2,683,354	
Non-controlling interests	(23)	12			
Total equity	3,753,903	3,692,573	3,059,083	2,683,354	
Total liabilities and equity	6,874,311	6,535,853	4,079,507	3,531,441	

Statement of comprehensive income (Unaudited)

		Consol financial s		Separate financial statements		
		Three month		Three month period ended		
		31 M	_	31 Ma		
	Note	2014	2013	2014	2013	
			(in thousar	nd Baht)		
Income						
Revenue from sale of goods and						
rendering of services	9	1,705,251	1,529,461	522,577	380,269	
Investment income		-	-	303,373	-	
Net foreign exchange gain		-	-	-	9,611	
Other income	-	4,496	9,371	2,383	3,253	
Total income	-	1,709,747	1,538,832	828,333	393,133	
Expenses						
Cost of sales of goods and						
rendering of services		1,041,978	886,022	324,603	257,057	
Selling expenses		355,294	296,146	60,290	27,785	
Administrative expenses		231,397	222,753	56,530	63,902	
Net foreign exchange loss		20,100	3,271	1,564	-	
Finance costs	_	270	6,667		4,366	
Total expenses	-	1,649,039	1,414,859	442,987	353,110	
Profit before income tax expense		60,708	123,973	385,346	40,023	
Income tax expense	10	-4,167	-10,120	-5,317	-2,256	
Profit for the period	-	56,541	113,853	380,029	37,767	
Other comprehensive income						
Defined benefit plan actuarial losses		-822	-	-4,300	-	
Foreign currency translation differences for						
foreign operations	-	5,633	-64,957	<u> </u>		
Other comprehensive income for the period	_	4,811	-64,957	-4,300		
Total comprehensive income for the period	Ξ	61,352	48,896	375,729	37,767	
Profit attributable to:						
Owners of the Company		56,578	113,312	380,029	37,767	
Non-controlling interests		(37)	541	-	_	
Profit for the period	=	56,541	113,853	380,029	37,767	
Total comprehensive income						
attributable to:						
Owners of the Company		61,387	51,380	375,729	37,767	
- ·				313,129	37,707	
Non-controlling interest	-	(35)	-2,484	<del>-</del> -		
Total comprehensive income for the period		61,352	48,896	375,729	37,767	
Basic and diluted earnings per share (in Baht)	• • 11	0.07	0.16	0.44	0.05	
Dasie and unaced carmings per snare (iii Dant)	. 11	0.07		<u> </u>	0.03	

The accompanying notes are an integral part of these financial statements.

Statement of changes in equity (Unaudited)

#### **Consolidated financial statements**

	_	Retaine	ed earnings	Other component of equity				
					Total	Equity		
	Issued and			Currency	other	attributable to		
	paid-up	Legal		translation	components	owners	Non-controlling	Total
	share capital	reserve	Unappropriated	differences	of equity	of the Company	interests	equity
Three month period ended 31 March 2013				(in thous	and Baht)			
Balance at 1 January 2013	67,056	13,114	1,743,899	(137,055)	(137,055)	1,687,014	23,382	1,710,396
Comprehensive income for the period								
Profit	-	-	113,312	-	-	113,312	541	113,853
Other comprehensive income		-		(61,932)	(61,932)	(61,932)	(3,025)	(64,957)
Total comprehensive income for the period	<del></del>		113,312	(61,932)	(61,932)	51,380	(2,484)	48,896
Balance at 31 March 2013	67,056	13,114	1,857,211	(198,987)	(198,987)	1,738,394	20,898	1,759,292

Statement of changes in equity (Unaudited)

#### Consolidated financial statements

		_	Retained earnings		Other component of equity				
						Total	Equity		
	Issued and				Currency	other	attributable to		
	paid-up	Share	Legal		translation	components	owners	Non-controlling	Total
	share capital	premium	reserve	Unappropriated	differences	of equity	of the Company	interests	equity
					(in thousand Baht)				
Three month period ended 31 March 2014									
Balance at 1 January 2014	432,624	2,138,104	49,088	1,212,726	(139,981)	(139,981)	3,692,561	12	3,692,573
Transactions with owners, recorded directly in equity									
Contributions by and distributions to owners of the Company									
Dividends to owners of the Company		<u>-</u>	-	(22)			(22)		(22)
Total transactions with owners, recorded directly in equity									
	<u> </u>	<u>-</u>		(22)			(22)		(22)
Comprehensive income for the period									
Profit	-	-	-	56,578	-	-	56,578	(37)	56,541
Other comprehensive income	<del></del> .	-	-	(822)	5,631	5,631	4,809	2	4,811
Total comprehensive income for the period				55,756	5,631	5,631	61,387	(35)	61,352
Balance at 31 March 2014	432,624	2,138,104	49,088	1,268,460	(134,350)	(134,350)	3,753,926	(23)	3,753,903

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of changes in equity (Unaudited)

#### Separate financial statements

			Retained earnings			
	Issued and					
	paid-up share capital	Share premium	Legal reserve	Unappropriated	Total equity	
	share capital	Share premium	(in thousand Baht)	Onappropriated	Total equity	
Three month period ended 31 March 2013			(in mousana Bani)			
Balance at 1 January 2013	67,056	-	7,721	468,204	542,981	
Comprehensive income for the period						
Profit				37,767	37,767	
Total comprehensive income for the period				37,767	37,767	
Balance at 31 March 2013	67,056		7,721	505,971	580,748	
Three month period ended 31 March 2014						
Balance at 1 January 2014	432,624	2,138,104	43,695	68,931	2,683,354	
Comprehensive income for the period						
Profit	-	-	-	380,029	380,029	
Other comprehensive income				(4,300)	(4,300)	
Total comprehensive income for the period				375,729	375,729	
Balance at 31 March 2014	432,624	2,138,104	43,695	444,660	3,059,083	

The accompanying notes are an integral part of these financial statements.

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of cash flows (Unaudited)

	Consolidated		Separate		
	financial statements		financial stat	ements	
	Three month pe	riod ended	Three month period ended		
	31 Mar	ch	31 Marc	ch	
	2014	2013	2014	2013	
		(in thousan	d Baht)		
Cash flows from operating activities					
Profit for the period	56,541	113,853	380,029	37,767	
Adjustments for					
Depreciation	30,256	23,887	16,114	11,720	
Amortisation of intangible assets	1,203	614	210	205	
Allowance (reversal) for decline in value of inventories	5,737	(1,835)	3,047	(3,707)	
Investment income	-	-	(303,373)	-	
Finance costs	270	6,667	-	4,366	
Allowance for doubtful accounts	790	123	-	-	
Unrealised (gain) loss on exchange rate	13,272	(1,316)	10,984	(6,741)	
Gain on disposal of property, plant and equipment	(553)	(349)	-	-	
Employee benefit obligations	3,625	2,108	2,300	1,675	
Income tax expense	4,167	10,120	5,317	2,256	
	115,308	153,872	114,628	47,541	
Changes in operating assets and liabilities					
Trade accounts receivable	200,150	332	-275,591	103,776	
Other receivables	-139,426	-53,187	-25,437	-11,936	
Inventories	-241,030	-168,188	-25,130	-72,193	
Advances to suppliers and distributors	-3,802	6,601	-7,098	11,104	
Restricted deposits at financial institutions	196	6,975	196	(7)	
Other non-current assets	-11,222	5,889	(11,760)	-	
Trade accounts payable	262,084	124,455	7,430	-3,003	
Other payables	-67,233	-8,141	(12,473)	(23,520)	
Accrued expenses	-10,616	24,215	4,090	12,323	
Other non-current liabilities	-	-176	-	-	
Employee benefit obligations paid	<u> </u>	-138	<u> </u>		
Cash generated from (used in) operating activities	104,409	92,509	-231,145	64,085	
Income tax paid	-10,176	-5,279	-48	-65	
Net cash from (used in) operating activities	94,233	87,230	-231,193	64,020	

# Mega Lifesciences Public Company Limited and its Subsidiaries Statement of cash flows (Unaudited)

	Consolidated		Separate		
	financial star	tements	financial statements		
	Three month pe	riod ended	Three month period ended		
	31 Mar	ch	31 Marc	ch	
	2014	2013	2014	2013	
		(in thousan	d Baht)		
Cash flows from investing activities					
Interest received	172	690	3,261	7	
Dividend received	-	-	300,000	-	
Purchase of property, plant and equipment	(57,265)	(96,229)	(36,022)	(70,321)	
Purchase of intangible assets	(5,344)	(7,318)	-	-	
Sale of equipment	623	391		-	
Net cash from (used in) investing activities	(61,814)	(102,466)	267,239	(70,314)	
Cash flows from financing activities					
Finance cost	(4,995)	(7,677)	(3,200)	(4,418)	
Dividends paid	(22)	-	-	-	
Finance lease payments	(98)	-	(48)	(19)	
Increase (decrease) in bank overdrafts and					
short-term loans from financial institutions	38,764	81,546	184,246	(226)	
Increase in short-term loans to related parties	-	-	(220,000)	-	
Proceeds from borrowings	-	14,890	-	14,890	
Repayment of borrowings	(18,585)	(2,790)	(10,882)	(2,790)	
Net cash from (used in) financing activities	15,064	85,969	(49,884)	7,437	
Net increase (decrease) in cash and					
cash equivalents	47,483	70,733	(13,838)	1,143	
Cash and cash equivalents at 1 January	1,540,309	353,786	1,119,123	3,465	
Effect of exchange rate changes on balances					
held in foreign currency	(3,562)	<u> </u>		-	
Cash and cash equivalents at 31 March	1,584,230	424,519	1,105,285	4,608	

Note	Contents
1	General information
2	Basis of preparation of the interim financial statements
3	Related parties
4	Trade accounts receivable
5	Investments in subsidiaries
6	Property, plant and equipment
7	Deferred tax
8	Trade accounts payable
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10	Income tax expense
11	Earnings per share
12	Commitments and contingent liabilities with non-related parties
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14	Reclassification of accounts

These notes form an integral part of the interim financial statements.

The interim financial statements issued for Thai regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the Board of Directors on 12 May 2014.

#### 1 General information

Mega Lifesciences Public Company Limited, "the Company", is incorporated in Thailand and has its registered office at No. 384, Moo 4, Bangpoo Industrial Estate, Praksa, Muang - Samutprakarn, Samutprakarn, Thailand.

The Company has representative offices in Vietnam, Uganda, Ukraine and representative offices under Mega Lifesciences PTY Limited, a subsidiary, in Sri Lanka, Vietnam, Myanmar, Indonesia, Uzbekistan, Ukraine, Malaysia, Philippines, Kenya, India, Russia, Kazakhstan and Ghana.

The immediate and ultimate holding company during the financial period was Unistretch Limited, which is incorporated in Thailand.

The Company was listed on the Stock Exchange of Thailand on 19 November 2013.

The principal activities of the Group are the manufacture and sale through independent distributors of health food supplements, branded prescription pharmaceutical products, over-the-counter products, herbal products, vitamins and fast moving consumer goods as well as the provision of distribution services relating to such products.

Currently, the Group is a leading distributor in developing countries with high growth trends such as Myanmar, Vietnam, and Cambodia. Details of the Company's subsidiaries as at 31 March 2014 are given in notes 3 and 5.

#### 2 Basis of preparation of the interim financial statements

#### (a) Statement of compliance

The interim financial statements are prepared on a condensed basis in accordance with Thai Accounting Standard (TAS) No. 34 (revised 2012) *Interim Financial Reporting;* guidelines promulgated by the Federation of Accounting Professions (FAP); and applicable rules and regulations of the Thai Securities and Exchange Commission.

The interim financial statements are prepared to provide an update on the financial statements for the year ended 31 December 2013. They do not include all of the financial information required for full annual financial statements but focus on new activities, events and circumstances to avoid repetition of information previously reported. Accordingly, these interim financial statements should be read in conjunction with the financial statements of the Company and its subsidiaries for the year ended 31 December 2013.

The accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 31 December 2013 except that the Group has adopted all the new and revised TFRS that are effective for annual periods beginning on or after 1 January 2014. The adoption of these new and revised TFRS did not have any material effect on the accounting policies, methods of computation, financial performance or position of the Group or the Company.

#### (b) Functional and presentation currency

The interim financial statements are presented in Thai Baht, which is the Company's functional currency. All financial information presented in Thai Baht has been rounded to the nearest thousand unless otherwise stated.

## (c) Use of estimates and judgements

The preparation of interim financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2013.

#### 3 Related parties

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control or joint control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities

Relationships with subsidiaries are described in note 5. Relationships with key management and other related parties were as follows:

Name of entities	Country of incorporation/nationality	Nature of relationships
Unistretch Limited	Thailand	Ultimate parent of the Group
Al-Mayoni For Trading Services Ltd.	Yemen	Common shareholders
Ambika Tours Agency Limited	Thailand	Common shareholders
InsurExcellence Insurance Brokers Ltd.	Thailand	Common shareholders
Linaria Chemical (Thailand) Limited	Thailand	Common shareholders
Mechai Pattana School	Thailand	Common Chairman
SS-KS International (Canada) Inc.	Canada	Common Director
Rupin International (Canada) Inc.	Canada	Common Director
Key management personnel		Persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of the Group.

The pricing policies for transactions with related parties are explained further below:

#### Transactions

## **Pricing policies**

Sale of goods and rendering of service Purchase of goods and raw materials Interest income and interest expense Other income and other expenses Market price minus margin Cost plus margin Agreed rates stipulated in the agreements Contractually agreed prices

Significant transactions for the three-month periods ended 31 March 2014 and 2013 with related parties were as follows:

	Consolic financial sta		Separate financial statements	
Three-month period ended 31 March	2014	2013	2014	2013
•		(in thousa	nd Baht)	
Subsidiaries				
Sale of goods and rendering of service	-	-	254,740	258,042
Purchase of goods or receiving of service	-	-	2,840	2,152
Commission expense	-	-	4,735	-
Interest expense	-	-	10	12
Interest income	-	-	2,075	-
Other income	-	-	844	127
Key management personnel				
Key management personnel compensation				
Short-term employee benefit	17,595	16,308	4,093	2,658
Post-employment benefits	298	182	206	131
Total key management personnel	_			
compensation	17,893	16,490	4,299	2,789
Directors' remuneration	1,860	1,860	1,860	1,860
Other related parties	15.004	11.706	1.7.20.4	11.706
Sale of goods	15,284	11,706	15,284	11,706
Purchase of goods or receiving of services	8,713	6,045	3,532	4,207

Balances as at 31 March 2014 and 31 December 2013 with related parties were as follows:

Trade accounts receivable - related parties	Consolidated financial statements		Separate financial statements	
	31	31	31	31
	March	December	March	December
	2014	2013	2014	2013
	(in thousand Baht)			
Subsidiaries	-	-	388,615	237,506
Other related parties	61,188	55,883	61,188	55,883
Total	61,188	55,883	449,803	293,389

Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

Other receivables - related parties	Consolidated		Separate	
	financial statements		financial statements	
	31	31	31	31
	March	December	March	December
	2014	2013	2014	2013
		(in thousa	and Baht)	
Subsidiaries	-	-	11,100	10,799
Other related parties	2,977	228	2,123	228
Total	2,977	228	13,223	11,027

Short-term loans to related parties				olidated statements		arate statements
			31	31	31	31
			March	December	March	December
	2014	2013	2014	2013	2014	2013
Short-term loan	(% per annum)			(in thousan	nd Baht)	
Subsidiary Short-term loan	1.75	1.75	-	-	620,000	400,000
to related parties			-		620,000	400,000

Movements during the three-month periods ended 31 March 2014 and 2013 of loans to related parties were as follows:

Short-term loans to related parties	Consol	idated	Separate	
-	financial s	tatements	financial statements	
Three-month period ended 31 March	2014	2013	2014	2013
	(in thousand Baht)			
Subsidiary				
At 1 January	-	-	400,000	-
Increase	_	-	300,000	400,000
Decrease	_	-	(80,000)	-
At 31 March			620,000	400,000

Trade accounts payable - related parties	Consolidated		Separate	
	financial statements		financial statement	
	31	31	31	31
	March	December	March	December
	2014	2013	2014	2013
		(in thousa	nd Baht)	
Subsidiaries	-	-	4,618	13,088
Other related parties	1,373	3,821	-	-
Total	1,373	3,821	4,618	13,088

Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

Other payables - related parties	Conso	lidated	Separate financial statements	
	financial s	statements		
	31	31	31	31
	March	December	March	December
	2014	2013	2014	2013
		(in thousar	ıd Baht)	
Subsidiaries	-	-	1,525	9,813
Other related parties	344	275	-	-
Total	344	275	1,525	9,813

Short-term loans from and interest payable to	Intere	st rate		olidated statements	Sepa financial s	
related parties			31	31	31	31
-			March	December	March	December
	2014	2013	2014	2013	2014	2013
Short-term loan	(% per annum)			(in thousa	nd Baht)	
Subsidiary	1.70	2.00			2,613	2,603
Short-term loan from relate	ed parties				2,613	2,603

Movements during the three-month periods ended 31 March 2014 and 2013 of loans from related parties were as follows:

Loan from and interest payable to related parties	Consol financial s	lidated statements	Separate financial statements	
Three-month period ended 31 March	2014	2013	2014	2013
-		(in thous	and Baht)	
Short-term loan				
Subsidiary				
At 1 January	-	-	2,603	2,555
Increase			10	12
At 31 March			2,613	2,567

#### Significant agreements with related parties

As at 31 March 2014 the Group had the following significant agreements with related parties.

## Commission agreement

The Company entered into a commission agreement with Mega Lifesciences (Australia) Pty. Limited, a subsidiary, whereas Mega Lifesciences (Australia) Pty. Limited grants the Company an exclusive right to market, sell and distribute product namely Nat-C either by itself or through third parties. The Company shall pay the commission at the rate of 15% of the sale value on a quarterly basis. This agreement is effective on 1 January 2014, and shall remain in force for one year. The agreement shall be automatically renewed after one year with such terms as the parties may agree.

#### Loan agreement

On 28 February 2014, the Company entered into a loan agreement with a subsidiary for an amount of Baht 300 million, with an interest rate which the Company pays to the bank in obtaining the loan and at the rate on fixed deposits in case of the Company's repayment to the bank in full. This loan is scheduled to be repaid in installments agreed to by the signing parties within 28 February 2015.

# Mega Lifesciences Public Company Limited and its Subsidiaries Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

## Supply agreement

The Company has supply agreements with Mega Lifesciences (Australia) Pty. Limited, a subsidiary, whereby the Company agrees to manufacture and supply the product as per required specification and as per Good Manufacturing Practice (GMP). These agreements are effective on the agreement date and shall be terminated by either party giving at least 30 days notice in writing to the other party.

#### 4 Trade accounts receivable

		Consolidated		Separate	
		financial s	tatements	financial statements	
	Note	31	31	31	31
		March	December	March	December
		2014	2013	2014	2013
			(in thousa	nd Baht)	
Related parties	3	61,188	55,883	449,803	293,389
Other parties		1,523,569	1,676,268	342,114	236,373
Total		1,584,757	1,732,151	791,917	529,762
Less allowance for					
doubtful accounts	_	(8,481)	(7,908)		
Net	:	1,576,276	1,724,243	791,917	529,762
		2014	2013	2014	2013
			(in thousa	nd Baht)	
Bad and doubtful debts expense for the three-month period ended 31 March	;	790	123	_	_
period office of the first	=	770			

Aging analyses for trade accounts receivable were as follows:

		Consolidated financial statements		arate statements		
	31	31	31	31		
	March	December	March	December		
	2014	2013	2014	2013		
		(in thousand Baht)				
Related parties						
Within credit terms	32,935	17,650	406,592	248,152		
Overdue:						
Less than 3 months	2,620	9,559	11,562	14,970		
3 - 6 months	5,759	14,883	10,833	16,151		
6 - 12 months	19,874	13,791	20,816	14,116		
Over 12 months	-	-	-	-		
	61,188	55,883	449,803	293,389		

	Consolidated		Separate		
	financial s	statements	financial s	tatements	
	31	31	31	31	
	March	December	March	December	
	2014	2013	2014	2013	
		(in thousa	and Baht)		
Other parties					
Within credit terms	832,676	982,844	213,816	119,450	
Overdue:					
Less than 3 months	385,096	359,150	95,635	76,084	
3 - 6 months	238,848	276,707	32,419	39,751	
6 - 12 months	54,929	52,421	-	239	
Over 12 months	12,020	5,146	244	849	
	1,523,569	1,676,268	342,114	236,373	
Less allowance for			·		
doubtful accounts	(8,481)	(7,908)	-	-	
	1,515,088	1,668,360	342,114	236,373	
Net	1,576,276	1,724,243	791,917	529,762	

The normal credit term granted by the Group ranges from 30 days to 360 days.

The aging is calculated by counting the age of trade accounts receivable from the day the Group sells products and issues an invoice to the local importers or distributors. However, revenue is not recognised until such local importers or distributors complete the sale of products to the end consumers. Consequently, there is a time lag between when the aging is commenced and when the sale is recorded in sales. This results in an apparent high level of overdue trade accounts receivable.

#### 5 Investments in subsidiaries

	Separ	Separate		
	financial st	financial statements		
	2014	2013		
	(in thousar	nd Baht)		
At 1 January	52,162	52,162		
At 31 March	52,162	52,162		
At 31 December		52,162		

#### Additional investment in indirect subsidiaries

During February 2014, Mega Lifesciences PTY Limited (a subsidiary) made an additional investment in the same percentage of interest of the issued and paid up capital of Mega Lifesciences (Vietnam) Limited, an indirect subsidiary of the Company, of Baht 45 million in order to expand the business capacity.

Investments in subsidiaries as at 31 March 2014 and 31 December 2013 and dividend income from those investments for the three-month periods ended 31 March 2014 and 2013 were as follows:

	Type of business	Country of incorporation	Ownersh	nip interest	Paid-ur	o capital	C	ost	Dividend	income
	Type of ousiness	meorporation	31	31	31	31	31	31	31	31
			March 2014	December 2013	March 2014	December 2013	March 2014	December 2013	March 2014	March 2013
			(	%)			(in thou	sand Baht)		
Direct subsidiaries										
Mega Lifesciences PTY Limited	Branded products and distribution business	Thailand	99.99	99.99	50,000	50,000	49,996	49,996	300,000	-
Natural Health Foods Limited	Branded products business	Thailand	99.99	99.99	2,000	2,000	1,996	1,996	-	-
Mega We Care Limited	Branded products business	Thailand	99.96	99.96	170	170	170_	170		
Total	business						52,162	52,162	300,000	
Indirect subsidiaries (investment throi	ugh Mega Lifesciend	ces PTY Limite	<i>ed</i> )							
Mega Lifesciences (Australia) Pty. Limited	Branded and OEM products business	Australia	99.99	99.99	398,007	398,007	398,007	398,007	-	-
Mega Lifesciences (Vietnam) Limited	Branded products and distribution business	Vietnam	99.99	99.99	107,959	63,004	107,959	63,004	-	-
Mega Lifesciences Sdn.Bhd	Branded products business	Malaysia	99.99	99.99	17,214	17,214	17,214	17,214	-	-
PT Mega Lifesciences	Branded products business	Indonesia	98.99	98.99	15,163	15,163	15,012	15,012	-	-
Mega Lifesciences PTY Limited	Branded products and distribution business	Cambodia	99.99	99.99	15,281	15,281	15,281	15,281	-	-
Mega Lifesciences Nigeria Limited	Branded products and distribution business	Nigeria	99.99	99.99	14,885	14,885	14,885	14,885	-	-
Mega Lifesciences Ghana Limited	Branded products business	Ghana	99.99	99.99	9,469	9,469	9,469	9,469	-	-

		Country of								
	Type of business	incorporation	Ownersh	nip interest	Paid-up	o capital	Co	ost	Dividend	d income
			31	31	31	31	31	31	31	31
			March	December	March	December	March	December	March	March
			2014	2013	2014	2013	2014	2013	2014	2013
				%)				sand Baht)		
Mega Lifesciences Private Limited	Branded products business	India	99.99	99.99	4,777	4,777	4,777	4,777	-	-
Mega Lifesciences Limited	Distribution business	Myanmar	99.99	99.99	2,534	2,534	2,534	2,534	-	-
E-Sense Limited	Software design, development and other services business		99.96	99.96	500	500	499	499	-	-
Mega Products (Mauritius) Limited	Distribution business	Mauritius	99.99	99.99	410	410	410	410	-	-
Mega Lifesciences Pte. Ltd.	Distribution business	Singapore	99.99	99.99	156	156	156	156	-	-
Mega Lifesciences PTY Peru S.A.C.	Branded products business	Peru	99.99	99.99	100	100	99	99	-	-
Total							586,302	541,347	-	-

# 6 Property, plant and equipment

Acquisitions, disposals and transfers of property, plant and equipment during the three-month periods ended 31 March 2014 and 2013 were as follows:

	Consolidated financial statements						
Three-month period ended 31 March	201	4	2013				
	Acquisitions and transfers in - at cost	Disposals and transfers out - net book value	Acquisitions and transfers in - at cost	Disposals and transfers out - net book value			
D 71 11 71 1 1	70.613	(in inous	,				
Building and building improvements	78,612	-	130,630	-			
Leasehold improvements	1,447	-	2,257	1,725			
Machinery and equipment	189,271	-	110,740	-			
Furniture, fixtures and office equipment	7,604	69	5,471	41			
Vehicles	11,901	2	11,601	1			
Assets under construction	33,799	265,369	47,600	188,484			
Exchange difference	7,010		(20,037)				
Total	329,644	265,440	288,262	190,251			

	Separate financial statements							
Three-month period ended 31 March	201	4	2013					
	Acquisitions and transfers in - at cost	Disposals and transfers out - net book value	Acquisitions and transfers in - at cost	Disposals and transfers out - net book value				
		(in thouse	and Baht)					
Building and building improvements	77,948	-	143	-				
Machinery and equipment	187,846	-	45,042	-				
Furniture, fixtures and office equipment	1,799	-	420	-				
Vehicles	-	-	1,050	-				
Assets under construction	33,799	265,369	47,600	23,934				
Total	301,392	265,369	94,255	23,934				

#### 7 Deferred tax

Deferred tax assets and liabilities as at 31 March 2014 and 31 December 2013 were as follows:

Consolidated					
financial	statements				

	imanciai statements					
	As	sets	Liabilities			
	31 March 31 December		31 March	31 December		
	2014	2013	2014	2013		
		(in thousa	nd Baht)			
Total	313,958	288,567	(219,515)	(212,279)		
Set off of tax	(217,353)	(209,319)	217,353	209,319		
Net deferred tax assets (liabilities)	96,605	79,248	(2,162)	(2,960)		

# Separate financial statements

	As	ssets	Liabilities		
	31 March	31 December	31 March	31 December	
	2014	2013	2014	2013	
		(in thouse	and Baht)		
Total	26,966	28,136	(8,296)	(10,149)	
Set off of tax	(8,296)	(10,149)	8,296	10,149	
Net deferred tax assets	18,670	17,987			

Deferred tax assets arising from accounts receivable relate to export of finished goods from the Group to other countries for which tax becomes payable upon export of the goods but for which revenue is recognised in the statement of income subsequently at the moment the goods are sold to third parties outside the Group. Deferred tax liabilities arising from inventories also relate to export of finished goods for which the cost becomes deductable for tax upon export but for which the cost of sales is recognised in the statement of income at the moment the goods subsequently are sold to third parties outside the Group.

Movements in total deferred tax assets and liabilities during the three-month periods ended 31 March 2014 and 2013 were as follows:

	Consolidated financial statements						
	At 1	(Charged) /		At 31			
	January	Credited to:	Exchange	March			
	2014	profit or loss	differences	2014			
		(in thousa	nd Baht)				
Deferred tax assets							
Accounts receivables	245,138	16,482	-	261,620			
Provision for employee benefits	14,989	468	96	15,553			
Loss carry forward	25,826	9,054	601	35,481			
Others	2,614	(1,279)	(31)	1,304			
Total	288,567	24,725	666	313,958			
Deferred tax liabilities							
Inventories	204,658	7,757	-	212,415			
Property, plant and equipment	7,621	(654)	133	7,100			
Total	212,279	7,103	133	219,515			
Net	76,288	17,622	533	94,443			

	Consolidated financial statements						
	At 1	(Charged) /		At 31			
	January	Credited to:	Exchange	March			
	2013	profit or loss	differences	2013			
D ( 1.		(in thousa	nd Baht)				
Deferred tax assets	220.265	21 204	(25)	240 444			
Accounts receivables	228,265	21,204	(25)	249,444			
Provision for employee benefits	13,681	406	(137)	13,950			
Loss carry forward Others	16,317 1,069	6,203 (92)	(563)	21,957 977			
Total	259,332	27,721	(725)	286,328			
Total	237,332	27,721	(723)	200,320			
Deferred tax liabilities							
Inventories	168,006	18,702	_	186,708			
Property, plant and equipment	7,171	345	(74)	7,442			
Total	175,177	19,047	(74)	194,150			
Net	84,155	8,674	(651)	92,178			
		Senara	nte financial staten	1ents			
		At 1	(Charged) /	At 31			
		January	Credited to:	March			
		2014	profit or loss	2014			
Deferred tax assets		(	in thousand Baht)				
Accounts receivables		20,224	(1,269)	18,955			
Provision for employee benefits		7,727	188	7,915			
Others		185	(89)	96			
Total		28,136	(1,170)	26,966			
Deferred tax liabilities		10.110	(1.050)	0.006			
Inventories		10,149	(1,853)	8,296			
Total		10,149	(1,853)	8,296			
Net		17,987	683	18,670			
		Separa	nte financial staten	ients			
		At 1	(Charged) /	At 31			
		January	Credited to:	March			
		2013	profit or loss	2013			
Deferred tax assets		,	in thousand Baht)				
Accounts receivable		1,564	5,958	7,522			
Provision for employee benefits		7,173	335	7,508			
Others		(149)	(206)	(355)			
Total		8,588	6,087	14,675			
Deferred tax liabilities							
Inventories		881	4,342	5,223			
Total		881	4,342	5,223			
			, <u>, , , , , , , , , , , , , , , , , , </u>				
Net		7,707	1,745	9,452			

Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

## 8 Trade accounts payable

		Conso	lidated	Separate		
		financial s	statements	financial statements		
	Note	31	31	31	31	
		March	December	March	December	
		2014	2013	2014	2013	
			(in thousa	and Baht)		
Related parties	3	1,373	3,821	4,618	13,088	
Other parties		1,451,187	1,140,917	149,874	135,064	
Total	<del>-</del>	1,452,560	1,144,738	154,492	148,152	

#### 9 Segment information

The Group comprises the following segment information:

Segment 1	Brands
Segment 2	Distribution

Segment 3 OEM ("Original Equipment Manufacture")

"Distribution" represents a service business segment in which the Group provides logistical and marketing services for goods trading purpose and sale of goods manufactured by third parties.

"OEM" represents a business segment in which goods are manufactured for third parties under brands not owned by the Group.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before tax, as included in the internal management reports that are reviewed by the Group's CODM. Segment profit before tax is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

#### Inter-segment charge

The distribution segment provides service to the brand segment in which the inter-segment pricing is determined on an arm's length basis.

#### Segment profit before tax

The segment profit before tax is derived from reportable segment revenue minus allocated cost for each segment and inter-segment charges.

#### Segment assets and liabilities

Segment assets and liabilities are based on the allocation to each segment of the assets and liabilities which are used for the operations of each segment.

<sup>&</sup>quot;Brands" represents a business segment in which goods are manufactured and sold under brands owned by the Group.

# Information about reportable segments:

	Brand		Distribution		OEM		Total	
Three-month period ended 31 March	2014	2013	2014	2013	2014	2013	2014	2013
				(in thous	and Baht)			
External revenue	766,975	745,064	840,746	671,036	97,530	113,361	1,705,251	1,529,461
Inter-segment revenue	(28,872)	(20,878)	28,872	20,878	-	-	-	-
Other income	2,463	3,700	902	1,632	147	120	3,512	5,452
Total segment revenue	740,566	727,886	870,520	693,546	97,677	113,481	1,708,763	1,534,913
Segment profit before income tax	79,304	104,691	53,660	56,617	7,480	5,094	140,444	166,402
Segment assets as at 31 March/								
31 December	1,716,927	1,789,003	1,774,571	1,613,685	185,288	191,879	3,676,786	3,594,567

Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

## Reconciliation of reportable segment profit or loss and assets

Three-month period ended 31 March	2014	2013		
•	(in thousa	(in thousand Baht)		
Profit or loss				
Total profit for reportable segments	140,444	166,402		
Unallocated amounts:				
Other corporate expenses	(48,991)	(15,180)		
Depreciation and amortisation	(31,459)	(24,501)		
Finance costs	(270)	(6,667)		
Other income	984	3,919		
Income tax expense	(4,167)	(10,120)		
Consolidated profit	56,541	113,853		
	31 March	31 December		
	2014	2013		
Assets	(in thousa	and Baht)		
Total assets for reportable segments	3,676,786	3,594,567		
Other unallocated amounts	3,197,525	2,941,286		
Consolidated total assets	6,874,311	6,535,853		

## 10 Income tax expense

#### Income tax recognised in profit or loss

		Consoli financial st		Separate financial statements	
Three-month period ended 31 March	Note	2014	2013	2014	2013
<u>-</u>		(in thousand Baht)			
Current tax expense		22,322	18,143	6,000	4,001
Deferred income tax	7	(18,155)	(8,023)	(683)	(1,745)
Total income tax expense	· -	4,167	10,120	5,317	2,256

The current tax expense in the consolidated and separate statements of comprehensive income are different from the amount determined by applying the Thai corporation tax rate to the accounting profit for the period principally because:

- (a) a significant portion of the Group's profit was derived from promoted activities which are not subject to tax.
- (b) of the different treatment for accounting and taxation purposes of certain items of income / expense, in particular, dividend income from subsidiaries, allowance for doubtful debts and allowance for obsolescence.

# Mega Lifesciences Public Company Limited and its Subsidiaries Notes to the interim financial statements

For the three-month period ended 31 March 2014 (Unaudited)

## 11 Earnings per share

The calculations of basic earnings per share for the three-month periods ended 31 March 2014 and 2013 were based on the profit for the periods attributable to ordinary shareholders of the Company and the number of ordinary shares outstanding during the periods as follows:

	Consolidated financial statements		Separate financial statements	
Three-month period ended 31 March	2014	2013	2014	2013
-	(in thousand Baht / thousand shares)			
Profit for the period attributable to				
ordinary shareholders of the Company	56,578	113,312	380,029	37,767
Number of ordinary shares outstanding				
at 1 January	865,249	6,706	865,249	6,706
Effect of stock dividends for the existing shares	-	29,701	-	29,701
Effect of share split on the existing shares	-	691,727	-	691,727
Weighted average number of ordinary shares				
outstanding	865,249	728,134	865,249	728,134
Basic and diluted earnings per share (in Baht)	0.07	0.16	0.44	0.05

## 12 Commitments and contingent liabilities with non-related parties

	Consol financial s		Separate financial statements		
	31 31		31	31	
	March	December	March	December	
	2014	2013	2014	2013	
Capital commitments	(in thousand Baht)				
Contracted but not provided for:					
Land	158,856	129,360	117,600	129,360	
Buildings and other constructions	56,198	53,210	55,264	53,210	
Software	7,398	-	-	-	
Total	222,452	182,570	172,864	182,570	
Non-cancellable operating lease commitments					
Within one year	23,751	27,385	9,216	9,216	
After one year but within five years	11,819	14,552	6,708	9,012	
Total	35,570	41,937	15,924	18,228	
Other commitments Purchase orders for goods and					
supplies	117,507	155,172	117,507	155,172	
Bank guarantees	154,127	155,993	154,127	155,993	
Total	271,634	311,165	271,634	311,165	

## Operating lease agreements

The Group has various operating lease agreements for office and warehouse rental. The period of agreements is variable from 1-5 years.

## Distribution and service agreements

The Group has entered into usually exclusive distribution and service agreements with third parties in various countries. The compensation for the distributors is variable and depends on the volume of business carried out. The compensation accruing to the Group is usually fixed and revised periodically. The agreements can usually be terminated within a year without the Group incurring significant obligations.

#### Contingent liabilities

As at 31 March 2014, the Company had contingent liabilities with financial institutions to guarantee the Company's subsidiaries in respect of line of credit use for amounts up to Baht 990 million and U.S. Dollars 13 million (31 December 2013: Baht 990 million and U.S. Dollars 13 million).

## 13 Events after the reporting period

At the Annual General Meeting of the shareholders of the Company held on 11 April 2014, the shareholders approved the appropriation of dividends of Baht 0.18 per share, amounting to Baht 156 million. The dividends were paid to shareholders during May 2014.

#### 14 Reclassification of accounts

Certain accounts in the statements of comprehensive income for the three-month period ended 31 March 2013, which are included in the 2014 interim financial statements for comparative purposes, have been reclassified to conform to the presentation in the 2014 interim financial statements.

	2013						
		Consolidated			Separate		
_	financial statements			financial statements			
	Before		After	Before		After	
	reclass.	Reclass.	reclass.	reclass.	Reclass.	reclass.	
	(in thousand Baht)						
Statement of financial comprehensive income							
Selling expenses	(279,466)	(16,680)	(296,146)	-	-	-	
Administrative expenses	(239,433)	16,680	(222,753)	-	-	-	
Investment income	690	(690)	-	7	(7)	-	
Finance costs	(7,357)	690	(6,667)	(4,373)	7	(4,366)	

2012

The reclassifications have been made because, in the opinion of management, the new classification is more appropriate to the Group's business.